



OHM Inc.

Bridging the Gap

Corporates recognize that in order to maintain their competitive edge, they need to keep up with changes in market and consumer trends, often in a global environment. They equally recognize that technology can help them do so. However it is often a struggle to keep up to date with every new piece of technology that is out there which can help with this much-needed Innovation.

Technology companies are often founded on the basis of a great idea, and subsequently built by its owners. Whilst the product absolutely does everything it promised to do, it proves hard to bring it to the attention of the key buyers in those core accounts.

Venture Capital firms fund their portfolio companies based on the idea, the product or the service – but how then can they support their clients in their execution, helping them achieve outstanding success which will benefit both.

OHM fills these gaps. OHM Inc. was founded in 2004 with the sole purpose of providing a bridge between technology clients and corporate contacts.

We continuously scout the market for (emerging) technologies that are exciting and can provide a new angle for large corporates in a wide variety of industries. We have all gained our experience in technology and the corporate world through many years of founding and running IT organizations, during which time we have also created an extensive and solid network of contacts throughout the Fortune 1500 companies in the world.

OHM has a total of 12 partners working full-time. The partners are spread out across the globe, working from Europe, the US (both East and West-Coast) and Israel. In addition there are 14 advisors worldwide. All bios can be found on the website: www.ohm-inc.com.

OHM Partners are hands-on, results driven individuals with a long history in both technology and sales.

OHM's Advisors are specialists in a particular field or industry, who will lend their expertise and contacts to OHM in order to assist in bridging the gap between OHM's clients and corporates.

As a contact of OHM, you can ask our neutral advice on technologies that can help innovate your business – at any time. As a client, we will support you in your sales process and directly impact your sales results by bringing you into contact with the decision makers in your target companies.

Should you have any further questions, please visit our website: www.ohm-inc.com or contact us directly at either of the following email addresses: adrie.reinders@ohm-inc.com or marion.freijssen@ohm-inc.com